



WIDER – Green Growing of SMEs:

Innovation and Development in the Energy
Sector in the Mediterranean Area

WP4 PILOT ACTIVITIES

Knowledge Providers

Call for Expression of Interest



CALL for EXPRESSION of INTEREST

Call for expression of Interest:

Subject: WIDER project - MED Programme:
WP4 Pilot Action/EoI for KP/S
Constitution of a transnational list of Knowledge
Providers/Suppliers for the implementation of
Transnational Innovation Voucher
among Mediterranean regions

The WIDER project is launching a Call for Expressions of Interest (Call for EoI) with the aim of selecting Knowledge Providers/Suppliers (KP/S) for the constitution of a transnational list of expertise that will support the implementation of Innovation Voucher helping SMEs to close the innovation gap.

The selection of the KP/S will proceed as described below.

If you wish to participate in this Call for EoI, please forward your Expression of Interest (EoI) (prepared in accordance with the instructions in this document) attached in one e-mail which should be marked in the subject:

WIDER project - MED Programme: WP4 Pilot Action/EoI for KP/S

To wider.accio@gencat.cat

Deadline for receipt of expression of interest: 30 April 2014



European population is getting older, which means that the number of people over 65 is increasing. Ageing trend presents numerous social changes and challenges, for which adequate solutions need to be found. WIDER will address this issue through an innovative approach.

The main objective of WIDER is to contribute to the identification and strengthening of innovation capacities, knowledge management and networking of the Mediterranean MSMEs in order to improve the position of new products of micro, small and medium-sized companies all along the supply chain of eco smart housing for active and independent living of the elderly in seven regional industrial Mediterranean areas.

With the aim to create a cultural shift in the MSMEs community's approach to innovation and enhance an energy efficiency and user-centered approach for innovation, WIDER project will support the implementation of selected innovation project of micro, small and medium-sized local companies of WIDER pilot partner regions through the WIDER Innovation Voucher Scheme. The companies will get the chance to enhance the value of their products and/or to position themselves more easily on new emerging innovative markets.

The objective of the Innovation Voucher is to build links among knowledge providers and MSMEs that allows the entrepreneur to concentrate on running business while knowledge providers come up with a solution that could take the company to the next level.

The implementation of the Transnational Innovation Voucher requires access to skills by a specific set of service providers.

All the interest knowledge providers/suppliers from the public and private sectors including Universities and Colleges, Research and Technology Organizations and technical consultancies, IP specialists or Design specialists which operate in the following service/product categories detailed below are invited to send their Expression of interest to register as a knowledge provider/supplier of the WIDER transnational list of knowledge provider/supplier.



If you are a potential supplier of knowledge complete the profile and send your Eol so that successful Innovation Voucher holders can search for the expertise that you have. The Eol is open six months (from October 2013 to April 2014) please consider join the WIDER Knowledge Transfer transnational list as soon as possible so that companies are aware of your expertise before applying.

Please remember that the business should not have worked with your organisation before. The Innovation Voucher is intended to build new relationships and extend the business knowledge network. If an organisation has already worked with a business then they do not need this particular support to continue that relationship with your companies.

In order to apply applicants knowledge provider/supplier must take account of the following provisions.

1. Knowledge provider/supplier **eligibility:**

- o An entity registered in one MED Programme eligible areas¹ or Bosnia and Herzegovina²
- o There are no headcount limitations
- o There are no revenue limitations
- o Can be contracted by businesses
- o Can complete projects in 6 months
- o Must have the delivery capacity
- o Must have appropriate skills and expertise
- o May be **approved** by a WIDER pilot partner

1 MED PROGRAMME Eligible areas: Cyprus: the entire country; France: 4 regions - Corse, Languedoc-Roussillon, Provence Alpes Côte d'Azur, Rhône-Alpes; Greece : the entire country; Italy : 18 regions : Abruzzo, Apulia, Basilicata, Calabria, Campania, Emilia-Romagna, Friuli Venezia Giulia, Lazio, Liguria, Lombardy, Marche, Molise, Umbria, Piedmonte, Sardinia, Sicily, Tuscany, Veneto; Malta: the entire country; Portugal : 2 regions - Algarve, Alentejo; Slovenia: the entire country; Spain: 6 autonomous regions and the two autonomous cities - Andalusia, Aragon, Catalonia, Balearic islands, Murcia, Valencia, Ceuta and Melilla; United-Kingdom: Gibraltar

2 Country of a WIDER Project partner.

2. List of **primary activities and skills** a knowledge provider/supplier **must hold** in order to be included in the Knowledge Provider list

- Finance
- Management control
- Organization and Human Resources
- Marketing and Sales
- Operations and Logistics
- Production processes
- Development of new products or services
- Innovation or Technology Audit
- Experimental Testing/Measuring
- Legal services
- Intellectual Property
- Research and development
- Technology transfer
- Strategy and business models

3. List of Eco-smart housing for Elderly related **innovation fields** of expertise a knowledge provider **must hold (instead or in addition to the list above)** in order to be included in the Knowledge Provider list.

COMFORT

Home automation (and building automation)

- Lighting
- HVAC: heating, ventilation and air conditioning
- Shading
- Smart phones, tablets, computers, TV, etc

Domotics systems

- Systems integrators
- Sensors, Controllers, Actuators, Gateways, Interfaces
- WiFi and home networks
- Remote access to internet
- Smart environments

Domestic Robots

- In-home robots
- Robotic vacuum cleaners
- Household chores
- Educational and entertainment robots
- Robotic lawn mowers
- Automated pool cleaners
- Household appliances

Mobility

- Stair lifts and similar devices
- Wheelchairs and scooters
- Ramp
- Grab rails
- Walkers

Furniture

- Adapted showers and baths
- Beds, chairs, sofas, etc
- Kitchen
- Closets

HEALTH and CARE

e-care:

- Emergency assistance system (First, Second, and Third Generation emergency assistance systems or tools)
- Reminder system (Everyday tasks such as take medicine, eating lunch or walking the dog)
- Automated timers and alerts
- Monitoring of rehabilitation and exercise

e-health:

- Fall prevention
- Monitoring of vital signs: cardio, breathing, sugar levels, blood pressure, etc
- Online medical visits
- Medical devices: hearing aid, respirator, blood pressure device, sugar controller, etc

SECURITY and SAFETY

- Intelligent cloths
- Environmental controls
- Video cameras
- Security locks of gates and doors
- Remote keyless entry systems
- Geolocation sensors

4. Each applicant must declare that they hold all the eligibility requirements.
5. Each applicant must declare that they comply with the anti-fraud policy, and with the relevant monitoring, reporting, publicity and auditing obligations required by the EU/MED regulations.
6. WIDER pilot partner reserves the right to reject any application that fails to comply with the specification of this Call for Eol
7. Only listed knowledge providers/suppliers may be used for Innovation Voucher projects.
8. New knowledge providers/suppliers for Innovation Vouchers are being added regularly (bi-monthly) to the WIDER transnational list of knowledge provider/supplier. The list is available at www.wider-project.eu.
9. The following documents form an integral part of this Call for Eol:

Annex I "Declaration of Expression of Interest"

Annex II "Skills and expertise declared by the applicant knowledge provider/supplier"

10. Application must be drawn up in **English** (applications in other languages will not be accepted).
11. The Expression of Interest and the Declaration of skills and expertise made by the applicant (signed and scanned) must be sent to (WIDER Pilot local partner)³ by e-mail indicating in the subject **"WIDER project Innovation Voucher Pilot Action: Call for Eol for Knowledge provider/supplier"**

3 For Italy, Cyprus, Malta and United Kingdom SVIM SPA segreteria@svimspa.it;
Spain ACC10: wider.accio@gencat.cat;
Portugal UNIVERSITY OF ALGARVE: joaomh@ualg.pt;
France MEDIC@LPS: gregory.vernier@medicalps.eu;
Slovenia DEVELOPMENT CENTRE of HEART of SLOVENIA: mija.bokal@razvoj.si; Bosnia and Geregovina SERDA: serda@serda.ba;
Greece THESSALONIKI CHAMBER OF COMMERCE: EBETH@ebeth.gr.

12. The final **deadline** to receive the e-mail is **30 April 2014, h 18⁴**.

13. The approval of the application will be assessed on the basis of the eligibility criteria stated at point 1.

DISCLAIMER

EU/MED Programme make no representation, warranty or undertaking of any kind in relation to the accuracy or completeness of any Information.

The EU/MED Programme will not be liable or responsible to any person in relation to any inaccuracy, error, omission or misleading statements contained in the Information.

The EU/MED Programme will not be liable or responsible to any person in relation to any failure to inform any person of inaccuracy, error, omission or misleading statement contained in such Information of which it becomes aware after the date of release of that Information.

The EU/MED Programme shall not be liable to any person for any damages, losses, costs, liabilities or expenses of any kind which it may suffer as a consequence of relying upon such Information.

Under no circumstances will the EU/MED Programme be liable for any costs or expenses borne by applicants in this process.

⁴ Please be informed that bi-monthly the updated version of knowledge provider/supplier list will be published in the WIDER project website in the section dedicated to the Innovation Voucher with the aim to raise awareness on MSMEs of the "knowledge" they will have the possibility to buy with the innovation voucher.



Projet cofinancé par le Fonds Européen de Développement Régional (FEDER)
Project cofinanced by the European Regional Development Fund (ERDF)

Annex I

DECLARATION FOR THE EXPRESSION OF INTEREST

 (name of the applicant knowledge provider/supplier)

EXPRESSION OF INTEREST

 (place of signature)

 (date)

(Stamp of the applicant - if available)

1. Information about the applicant knowledge provider/supplier

1.1 General information about the applicant knowledge provider/supplier

NAME OF THE INSTITUTION	
ADDRESS (registered office)	
REGISTRATION NUMBER	
TELEPHONE No.	
E-MAIL	

WEBSITE	
LOGO in .jpeg	

1.2 Person authorised to submit the EoI

NAME, SURNAME	
POSITION	
TELEPHONE No.	
E-MAIL	

By submitting this EoI, the undersigned declare(s) that:

1. the applicant is fully aware that resources of the WIDER project, which aims to finance WIDER Innovation Voucher are part-funded by the European Regional Development Fund (ERDF) - MED Programme and that all resources are therefore subject to the EU Structural Funds Regulations;
2. the applicant is fully aware that the participation as Knowledge provider/supplier automatically exclude the possibility for the entity representing the Knowledge provider/supplier to present a project for the innovation voucher;
3. the information contained in this EoI and accompanying Annex "Declaration of skills and expertise by the applicant knowledge provider/supplier" is accurate, sincere, complete and correct in all its elements;

4. the applicant or any of the persons involved in the knowledge providing does not have any conflict of interest that may affect the potential performance of the Innovation voucher;

5. the applicant is not in one of the following situation:

- is bankrupt or being wound up, is having its affairs administered by the courts, has entered into an arrangement with creditors, has suspended business activities, is the subject of proceedings concerning those matters, or is in any analogous situation arising from a similar procedure provided for in national legislation or regulations;
- has been convicted of an offence concerning professional conduct by a judgment of a competent authority of a Member State which has the force of res judicata;
- has been guilty of grave professional misconduct proven by any means which the contracting authorities can justify including by decisions of the
- is not in compliance with all its obligations relating to the payment of social security contributions and the payment of taxes in accordance with the legal provisions of the country in which it is established, with those of the country of the contracting authority and those of the country where the contract is to be performed;
- has been the subject of a judgement which has the force of res judicata for fraud, corruption, involvement in a criminal organisation, money laundering or any other illegal activity, where such activity is detrimental to the financial interests of WIDER project partners;
- is a subject of an administrative penalty for being guilty of misrepresentation in supplying the information required by the contracting authority as a condition of participation in a procurement procedure or failing to supply this information, or having been declared to be in serious breach of its obligations.

6. will inform the WIDER Pilot partners, without delay, of any situation considered a conflict of interest or which could give rise to a conflict of interest.



The undersigned allows WIDER partner to process the data given in this statement solely for management (including publishing of general information and information contained in the Annex "Declaration of skills and expertise by the applicant knowledge provider/supplier") and statistic aims even through electronic or computerised devices in respect of the security and privacy within the law.

(name, surname)

(position)

(signature of the legal representative or authorized person)

⌘Statement must be signed by the declarer and provided with a copy of his/her valid identity document.

ENCLOSED

- 1) Declaration of skills and expertise by the applicant knowledge provider/supplier



Annex II

DECLARATION OF SKILLS AND EXPERTISE BY THE APPLICANT KNOWLEDGE PROVIDER/SUPPLIER

BRIEF DESCRIPTION OF SIMILAR PAST EXPERIENCE

(Please indicate the name of the company and the sector/services offered)

DEPARTMENT/UNIT

SPECIFIC SERVICES OFFERED

FIELD OF EXPERTISE (choose max 3 per department/unit)

Finance

Management control

Organization and Human Resources

Marketing and Sales

Operations and Logistics

Production processes

Development of new products or services

Legal services

Intellectual Property

Research and development

Technology transfer

Strategy and business models

INNOVATION FIELDS (Choose max 2 per department/unit)

COMFORT

Home automation (and building automation)

- Lighting
- HVAC: heating, ventilation and air conditioning
- Shading
- Smart phones, tablets, computers, TV, etc

Domotics systems

- Systems integrators
- Sensors, Controllers, Actuators, Gateways, Interfaces
- WiFi and home networks
- Remote access to internet
- Smart environments

Domestic Robots

- In-home robots
- Robotic vacuum cleaners
- Household chores
- Educational and entertainment robots
- Robotic lawn mowers
- Automated pool cleaners
- Household appliances

Mobility

- Stair lifts and similar devices
- Wheelchairs and scooters
- Ramp
- Grab rails
- Walkers

Furniture

- Adapted showers and baths
- Beds, chairs, sofas, etc
- Kitchen
- Closets

HEALTH and CARE

e-care:

- Emergency assistance system (First, Second, and Third Generation emergency assistance systems or tools)**
- Reminder system (Everyday tasks such as take medicine, eating lunch or walking the dog)**
- Automated timers and alerts**
- Monitoring of rehabilitation and exercise**

e-health:

- Fall prevention**
- Monitoring of vital signs: cardio, breathing, sugar levels, blood pressure, etc**
- Online medical visits**



Medical devices: hearing aid, respirator, blood pressure device, sugar controller, etc

SECURITY and SAFETY

Intelligent cloths

Environmental controls

Video cameras

Security locks of gates and doors

Remote keyless entry systems

Geolocation sensors

Intelligence of things: RFID



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